

Tavoron Expands Geographic Reach with Acquisition of Arkansas Industrial Machinery

Transaction represents Tavoron's first add-on acquisition since being acquired by Fusion Capital Partners

Santa Monica, CA – June 23, 2025 – Tavoron, a recognized leader in automation solutions and services with operations in nine states throughout the United States and Canada, is pleased to announce its acquisition of Arkansas Industrial Machinery (“AIM”), a distributor of high-quality industrial air, gas, and fluid handling equipment. The transaction represents Tavoron’s first add-on acquisition since being acquired by Fusion Capital Partners (“Fusion”) earlier this year.

AIM, known for its expertise in the repair, service, and preventative maintenance of industrial compressors, fluid pumps, air pumps, and other critical equipment, aligns with Tavoron’s commitment to providing superior solutions and innovative engineering support across a wide array of industries. Tavoron’s acquisition of AIM expands its geographic footprint by extending its sales, service, and rental capabilities into Arkansas, Tennessee, and Louisiana. As part of the acquisition, AIM’s robust Service Department will now operate under Tavoron’s service network. The acquisition also enhances Tavoron’s ability to offer quick-response maintenance service and rental solutions, ensuring customers can access rental air compressors and related machinery within hours in case of an emergency.

“Tavoron’s acquisition of AIM is a critical step forward as the company works to execute against its long-term growth plan,” said Matt Veneman, Vice President at Fusion. “We are excited about Tavoron’s future and look forward to supporting Nick and his leadership team in identifying and supporting additional M&A opportunities that align with their strategic business objectives.”

“We are thrilled to welcome AIM into the Tavoron family,” said Nicholas Martino, CEO of Tavoron. “This strategic acquisition significantly broadens our reach, enabling us to provide enhanced industrial air compressor solutions, services, and rentals to a wider customer base across the southern U.S. AIM’s established market presence and deep expertise will play an important role in helping us better serve our customers’ evolving needs. Together, we are positioned to offer exceptional value and accelerate growth, leveraging the combined strengths of both organizations.”

“This partnership with Tavoron greatly increases our ability to serve customers with expanded resources and enhanced capabilities,” said Andy Fowler, President of AIM. “Tavoron’s innovative solutions and expansive network empower us to offer an even broader range of products and services across the southern U.S. This collaboration ensures we can continue delivering outstanding value while upholding the high service standards and product quality that have always defined AIM.”



For more information about Tavoron's services, products, and the AIM acquisition, please visit Tavoron.com.

About Fusion Capital Partners

Fusion Capital Partners is a Los Angeles-based private equity firm pursuing control-oriented investments within the industrials sector, targeting a specialized set of business models providing engineered products and services to a defined set of end markets. As a growth and relationship-driven firm, Fusion is focused on building market-leading companies by driving value creation through both organic initiatives and strategic M&A, increasing both the scale and operational excellence of its partner companies. For additional information, please visit www.fcpartners.com.

About Tavoron

Tavoron, a leader in manufacturing automation and industrial systems and portfolio company of Fusion Capital Partners, delivers the most comprehensive range of automation solutions and services to increase efficiency, improve production quality and create safer work environments. Our innovative technologies, including electrical and air automation, robotic systems, and compressed air technology, paired with our collaborative business approach and commitment to customer satisfaction, positions us to deliver breakthrough technology solutions with lasting value to our customers. Headquartered in Eagan, Minnesota, and comprised of a diverse group of nine companies, Tavoron employs approximately 400 dedicated team members across the United States and Canada. To learn more about how we are Redefining the Possibilities of Automation® for a variety of industries, visit www.tavoron.com.

About Arkansas Industrial Machinery

Arkansas Industrial Machinery ("AIM") is a distributor of high-quality industrial air, gas, and fluid handling equipment. We specialize in the repair, service, and preventative maintenance of industrial compressors, vacuum systems, process pumps, filters, and more. With a strong focus on solutions and quality, our team takes pride in offering innovative engineering solutions to address our customers' challenges across a wide range of industries. Since 1971, AIM has been serving industries in the Mid-South with the goal of helping our customers operate more profitably through reliable solutions. Headquartered in North Little Rock, AR, AIM also has branches in Memphis, TN, and Bossier City, LA. For additional information, please visit www.aimcompanies.com.

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